

THE NORTHWEST SEAPORT ALLIANCE
MEMORANDUM

MANAGING MEMBERS
Briefing

Item No.	4A
Date of Meeting	October 29, 2019

DATE: October 18, 2019

TO: Managing Members

CC: John Wolfe, CEO
Don Esterbrook & Kurt Beckett, Deputy CEO

FROM: Tong Zhu, Chief Commercial & Strategy Officer

SUBJ: 2020 – 2024 Cargo Forecast

ATTM: 2020 – 2024 Cargo Forecast Presentation

A. BRIEFING REQUESTED:

The study session will review the 2020-2024 cargo forecast.

B. BACKGROUND:

Each year the Commercial team partners with Finance to deliver the annual cargo forecast and budget presentation to Managing Members. The annual cargo forecast is an overview of international trade and shipping industry trends with cargo volume projections and sets the stage for the 2020 budget and 2020-2024 capital investment plan and forecast.